Annual Report 2015
IN JANUARY 2015, the Board of Directors approved a strategic plan that focused on the expansion of programs and operations, stronger brand awareness and diversity of funding sources. We knew that it would be quite the task to execute the tactics in our strategic plan but thanks to generous donors, compassionate volunteers and dedicated community partners, we had a very productive year!

We were able to bring together over 1,000 volunteers to provide low-income homeowners in the Swansboro community with critical home repairs during National Rebuilding Day 2015. While the majority of our previous sponsors returned to support us, we also established new partnerships with Genesis Properties, National Counseling Group, UPS Freight, Virginia Community Development Corporation, and West End Assembly of God. In addition, Colonial Webb took the leap to sponsor a home over and above their normal commitment to handle plumbing services for all the projects. With the help of a newly revamped communications plan, we were able to improve our press and electronic communications to reach both new and existing stakeholders.

During the summer, we were asked to join forces with the Tri-Cities affiliate of Rebuilding Together to continue providing services in that area as their executive director was planning her exit. As a result, we expanded our territory to the Petersburg, Hopewell, Dinwiddie, Prince George and Colonial Heights communities. We completed several projects in the Tri-Cities area and successfully raised over $25,000 for future projects thanks to the success of the Fall Fixin’s Annual Benefit Auction.

To support all of this new activity, we expanded our staff by converting our development and communications associate position to full-time and brought on an AmeriCorps Capacity Corps member to manage our newly-formed Safe At Home Program. Our dynamic Board of Directors and staff are working harder than ever to improve operations, fundraising strategies and interactions with the homeowners that we serve.

Thanks to the City of Richmond Community Development Block Grant (CDBG) and the Affordable Housing Trust Fund, we were able to strengthen our Partner Build and Safe At Home programs to offer year-round services to additional homeowners. The milestones we accomplished this year and throughout our history would not have been possible without our major donors, house captains, corporations and foundations, individual donors and in-kind contributors; let us take this time to say thank you. Please refer to page 5 to view our 2015 highlights.

Sincerely,

MARY KAY HUSS
EXECUTIVE DIRECTOR

GEORGE HOLCOMBE
BOARD CHAIR
Our Programs

NATIONAL REBUILDING DAY

National Rebuilding Day (NRD), Rebuilding Together Richmond’s flagship program, gathers nearly 1,000 volunteers and skilled laborers for an all-day blitz build in a targeted neighborhood. Affiliates nationwide come together to provide much needed and often critical and life-saving repairs for homeowners and families in need. Since its inception in 1993 we have rehabilitated over 1050 homes in 18 communities, including Church Hill, Northside, Swansboro and Maymont.

SAFE AT HOME

Supported by the City of Richmond Affordable Housing Trust Fund, we initiated the Safe At Home Program to provide specific safety modifications for those in need. These services are not necessarily as complex as a critical build project but they provide homeowners that are older or disabled with vital improvements to live in a safe and healthy environment. Through the collaboration with the VCU School of Occupational Therapy, we conduct Safe At Home evaluations to identify potential safe and health hazards in the home and provide recommendations. As a result, we install grab bars, add adequate lighting and reduce tripping hazards which enables homeowners to age in place.

PARTNER BUILD

In an effort to provide home repairs year-round, we provide sponsoring organizations the opportunity to participate in our Partner Build Program. These projects occur at times other than National Rebuilding Day and are often of a limited scope, making them ideal for smaller volunteer teams and those with less funding. City of Richmond CDBG funding also supports the vendor work for our year-round programs.

“We have been in our home for 38 years and it had never been insulated. When it was finished we could feel it. The heat stayed in. We had never seen it that warm before.”
- MR. THIEF, HOMEOWNER

“I was so overwhelmed and so amazed. From the bottom of my heart, thank you! It truly changed our lives!”
- DAUGHTER OF MR. & MRS. HAYNES, HOMEOWNERS

“I had angels in my house.”
- MS. GOOD, HOMEOWNER

“We have been in our home for 38 years and it had never been insulated. When it was finished we could feel it. The heat stayed in. We had never seen it that warm before.”
- MR. THIEF, HOMEOWNER

“We have been in our home for 38 years and it had never been insulated. When it was finished we could feel it. The heat stayed in. We had never seen it that warm before.”
- MR. THIEF, HOMEOWNER

“I had angels in my house.”
- MS. GOOD, HOMEOWNER

“We have been in our home for 38 years and it had never been insulated. When it was finished we could feel it. The heat stayed in. We had never seen it that warm before.”
- MR. THIEF, HOMEOWNER

“I had angels in my house.”
- MS. GOOD, HOMEOWNER
**JANUARY**
STRATEGIC PLAN APPROVED BY THE BOARD
Talented consultants led the board and staff through a thoughtful and intense self-study that resulted in focused priorities for the organization.

**JUNE**
PARTNERSHIP WITH AMERICORPS
We hired a full-time Capacity Corps member, part of the national Rebuilding Together branch of AmeriCorps, to help strengthen our Safe At Home Program.

**APRIL**
NATIONAL REBUILDING DAY (NRD) 2015
A little bit of rain did not stop us! We gathered over 1,000 volunteers to provide critical home repairs in the Swansboro area of Richmond. As a result, we made essential improvements to 39 homes, two churches and a local Boy Scouts and Girls Club in the area.

**JULY**
RTR APPROVED FOR FEDERAL FUNDING FOR THE FIRST TIME
We were approved to receive Community Development Block Grant (CDBG) funding to provide more critical home repairs to homeowners throughout the year. We were approved to receive City of Richmond Affordable Housing Trust Fund monies to strengthen our Safe At Home Program.

**MAY**
POST-NRD APPRECIATION RECEPTION
Dozens of homeowners, team captains, partners and community leaders gathered at McGuireWoods LLP to reflect on National Rebuilding Day. Homeowners and volunteers shared their inspiring stories and expressions of gratitude. We laughed, shed a few tears and enjoyed great food!

**JULY**
EXPANDED OUR REACH TO THE TRI-CITIES AREA
We signed a memorandum of understanding to combine operations with Rebuilding Together* Tri-Cities as an effort to continue services in the Petersburg area. The official merger is expected to be completed in mid-2016. This consolidation will add Petersburg, Hopewell, Colonial Heights, Ettrick, Matoaca, Dinwiddie and Prince George to our service territory.

**NOVEMBER**
FALL FIXIN’S ANNUAL BENEFIT AUCTION
We partnered with the Tri-Cities affiliate to plan the 2015 Fall Fixin’s Annual Benefit Auction. We raised over $25,000 in funds to support home repair services in Petersburg, Hopewell and Colonial Heights.

**DECEMBER**
JOINED NO WRONG DOOR
In a partnership with Senior Connections, we were trained and joined the No Wrong Door referral system to better coordinate our work with other agencies.
## Financials

### Statement of Financial Position

**June 30, 2015**

<table>
<thead>
<tr>
<th>Assets</th>
<th>Amount</th>
<th>Liabilities</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$246,463</td>
<td>Accounts payable and accrued expenses</td>
<td>$243,917</td>
</tr>
<tr>
<td>Contributions receivable</td>
<td>$52,254</td>
<td>Deferred revenue</td>
<td>$53,784</td>
</tr>
<tr>
<td>Other current assets</td>
<td>$5,000</td>
<td>Net assets</td>
<td>$349,955</td>
</tr>
<tr>
<td><strong>Total current assets</strong></td>
<td>$261,104</td>
<td><strong>Total liabilities</strong></td>
<td><strong>$377,240</strong></td>
</tr>
<tr>
<td>Property and equipment</td>
<td>$1,661</td>
<td><strong>Change in net assets</strong></td>
<td><strong>27,285</strong></td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>262,765</strong></td>
<td><strong>Net assets, beginning</strong></td>
<td><strong>227,977</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>Net assets, ending</strong></td>
<td><strong>255,262</strong></td>
</tr>
</tbody>
</table>

### Statement of Activities

**June 30, 2015**

**Revenue and Support**
- Contributions: $246,463
- Grants: $14,091

**Other current assets**
- Cash and cash equivalents: $261,104
- Property and equipment: $1,661

**Total expenses**
- Program services: $950
- Management and general: $238
- Fundraising: $238

**Total**
- $377,240

**Expenses**
- Program services: $243,917
- Management and general: $53,784
- Fundraising: $349,955

**Total expenses**
- $377,240

**Change in net assets**
- $27,285

**Net assets, beginning**
- $227,977

**Net assets, ending**
- $255,262

### Organizational Partners

<table>
<thead>
<tr>
<th>($10,000+)</th>
<th>(1017x112)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Donors</td>
<td></td>
</tr>
<tr>
<td>Organizational Partners</td>
<td></td>
</tr>
<tr>
<td>Individual Donors</td>
<td></td>
</tr>
<tr>
<td>Financials</td>
<td></td>
</tr>
</tbody>
</table>
Together we transform

Rebuilding Together Richmond is really about hard-working, compassionate people helping other people.

We believe that everyone deserves to live in a safe and healthy home. Your support changes the lives of homeowners who have struggled to remain in their homes. We partner with corporate and community partners in order to have the greatest possible impact on these homeowners in need. Together we transform the lives of low-income homeowners and families, and we are committed to investing in the revitalization of our communities. You too can make that investment!

WAYS TO HELP

DONATE FINANCIAL SUPPORT: You can make a secure donation by visiting our website at rebuildingtogetherrichmond.org or by mailing a tax-deductible check to 406 West Franklin Street, Suite B, Richmond, VA 23220. Make checks payable to Rebuilding Together Richmond.

VOLUNTEER: Our volunteers are the backbone of our everyday work. From hands on rebuilding projects to employee-driven fundraising campaigns, partnering with us offers dynamic ways for employees and individual volunteers to become more involved in our community. From skilled to unskilled, we can use your help to have a long-lasting impact on the lives of low-income homeowners.

For more information, please contact our office via email at info@rebuildingtogetherrichmond.org or call (804) 447-3841.

Board of Directors

George Holcombe
BOARD PRESIDENT
CAPITAL ONE

Stephanie Bordeaux
OUTGOING PRESIDENT
DUPONT

Ed Solarz
VP/PRESIDENT ELECT
GENESIS PROPERTIES

Andy Boyles
TREASURER, FINANCE CHAIRMAN
YOUNT, HYDE & BARBOUR, P.C.

Steve Young
SECRETARY
WTVR-TV CBS

Fred Hicks
OPERATIONS CHAIR
CENTRAL WHOLESALE SUPPLY

Michelle Christian
ALTRIA CLIENT SERVICE

Christine DeFilippo
CAPITAL ONE SERVICES

Laura Dickinson
VIRGINIA SUPPORTIVE HOUSING

Dana Henry
RICHMOND CITY SHERIFF’S OFFICE

Casey Erin Lucier
MCQUEENWOODS LLP

Lindsey Norfolk
DOMINION RESOURCES

Elizabeth Shaw
DUPONT

Robert Skipper
EMERALD CONSTRUCTION

Stephen Williams
HOMETOWN REALTY SERVICES

Staff

Mary Kay Hau
EXECUTIVE DIRECTOR

Malcolm Jones
DEVELOPMENT AND COMMUNICATIONS ASSOCIATE

Jillian Daleiden
PROGRAM MANAGER

Earl Roney
FIELD ASSISTANT

Jonathan Marcus
CONSTRUCTION FIELD ASSISTANT

Mary Gote
AMERICORPS SAFE AT HOME PROGRAM COORDINATOR

Contact

406 West Franklin Street
Suite B
Richmond, VA 23220
PHONE
(804) 447-3841
EMAIL
info@rebuildingtogetherrichmond.org
WEB
rebuildingtogetherrichmond.org
SOCIAL
Join us on Facebook at Rebuilding Together Richmond
Follow us on Twitter @RT_RVA
TOGETHER WE TRANSFORM THE LIVES OF LOW-INCOME HOMEOWNERS BY IMPROVING THE SAFETY AND HEALTH OF THEIR HOMES AND REVITALIZING OUR COMMUNITIES.